



## Major Electrical Distributor Saves 18% on Electricity Costs and Leverages Power2Switch Analytics

Advance Electrical Supply (AES), a leading full-line electrical distributor with three locations in the Chicagoland area, was interested in reducing its electricity costs, but also wanted the ability to proactively track any savings achieved by switching its electricity supplier.

Many brokers and consultants had promised savings, but did not have a robust, self-service solution for monitoring the savings promised.

### SOLUTION

After learning that Power2Switch's web portal could automatically source electricity supply rates from the majority of Illinois' electricity suppliers, AES used Power2Switch to request bids for their three Chicago-area locations. Within 48 hours, the Power2Switch platform solicited new electricity supply rates from five major suppliers – at **no cost** to AES.

Additionally, Power2Switch provided a host of online tools that allowed AES to monitor their monthly electricity spend and perform "What-if" scenario analyses to examine spend had they chosen a different supplier.

### RESULTS

AES secured a new electricity supply rate of **\$0.062/kWh**, ultimately saving over 18% on their electricity costs. Using Power2Switch's web tools, AES was able to visualize these savings over the course of their 1-year contract.

Power2Switch provided automatic notification of pending contract expiration near the end of their contract, and automatically solicited bids on behalf of AES. They were so pleased with the savings, and the ease with which they were able to monitor these savings, that they decided to renew their contract with the previously selected supplier through the Power2Switch web portal.

### NEXT STEPS

Visit us online or call (847) 868-0247 to learn more.

## Client Overview



**Industry**  
Manufacturing

**Profile**  
Full-line electrical distributor with three Chicagoland locations

**Challenge**  
Reducing electricity costs and monitoring savings over time

**Solution**  
Used Power2Switch to lower electricity rates and analyze electricity spend with the new supplier

**Results**  
Reduced annual electricity costs by 18%, and ultimately renewed their contract